

## **ERIE COUNTY JR. FAIR AUCTIONS CODE OF ETHICS**

### **FOR SELLERS AND PARENTS**

- 1.** Offer a quality product for sale. Do a good job of feeding and caring for your animal(s) and preparing your sale item.
- 2.** Invite prospective buyers to attend the auctions. Do not depend on others to do this.
- 3.** When inviting a prospective buyer, ask them to come and support the auctions. Don't insist that a prospective buyer buy your animal(s) or project(s).
- 4.** Remember, buyers sometimes bid on a number of animals(s) or project(s) before buying. Sometimes the bid goes beyond the limit set by a prospective buyer.
- 5.** Never criticize a buyer for not buying your or your child's animal(s) or project(s). This action will do more to keep a potential buyer away from future auctions than any other action you can take.
- 6.** One buyer does not make a sale. Some potential buyers do a lot of bidding, but end up with no animals or projects. These people deserve a thank you also for their support of the auction.
- 7.** Relatives or others should never attempt to run the bid on a buyer. This action can and often does set a poor climate for the entire sale and future sales. The Sale Committee is attempting to run an honest sale and get the highest dollar for each exhibitor.